

Analyst consensus estimates (# estimates 7)

LINK Mobility Group Holding ASA	Q3 2024	FY 2024	FY 2025	FY 2026
NOK million				
Revenue	1761	7287	8153	8875
Gross Profit	360	1521	1689	1824
Gross Margin	20,4%	20,9%	20,7%	20,5%
Opex	-189	-803	-858	-915
Adjusted EBITDA	171	718	831	908
Adjusted EBITDA margin	9,7%	9,9%	10,2%	10,2%

EBITDA	153	652	765	837
EBIT	67	310	418	487
EBT	57	557	364	443
Net income	44	421	281	343
Cash flow from operations	174	653	821	834
Capex	-31	-141	-147	-157
Net interest-bearing debt*	1045	749	225	-142

Regional details

Revenue

Northern Europe	372	1565	1682	1807
Central Europe	421	1735	1973	2146
Western Europe	485	2123	2370	2558
Global Messaging	483	1864	2128	2364

Gross Profit

Northern Europe	104	438	467	502
Central Europe	104	429	488	526
Western Europe	122	525	589	637
Global Messaging	31	128	145	159

Adjusted EBITDA

Northern Europe	69	280	305	333
Central Europe	72	297	337	364
Western Europe	60	283	331	363
Global Messaging	19	74	94	101
Group Opex	-47	-210	-223	-237

*Net interest-bearing debt defined as gross debt + lease obligation - cash

Gross Profit

Min	335	1478	1599	1737
Max	379	1548	1762	1920
Average	360	1521	1689	1824
Median	365	1525	1683	1825

Adjusted EBITDA

Min	149	678	752	828
Max	179	743	894	955
Average	171	718	831	908
Median	173	726	847	923